



no one wraps up the details like we do.

To us, packaging matters almost as much as its contents. Our boxes are the perfect complement for your purchase. A hot foil stamp of your logo may also be added for a fee (see foil stamping charges). For larger items, such as luggage and briefcases, we secure them in sturdy white corrugated boxes specifically designed to provide protection during shipment.

We now have a choice of two tissue papers to enhance presentation value. When ordering, indicate "World Map" or "Creme". Tissue paper is available at the following prices: Small: *\$
Medium: *\$
Large: *\$

Throughout 2008, our new black ribbed/cream interior gift box will be phased in.

* Contact your retailer or distributor for pricing.

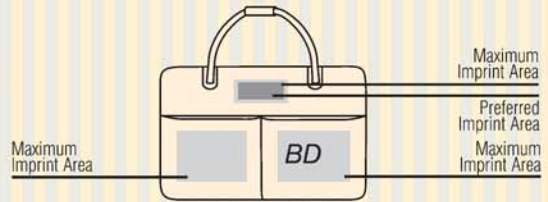


decorating

how to order decorating.

We've simplified personalization as much as possible by making it as easy as:

- 1 Locate the illustration for your item and look at the Maximum Imprint Area, shown in light gray. Choose the spot within the light gray area where you'd like your logo to be positioned. We've also provided the exact dimensions of this area to make it even easier. However, your standard imprint (logo or personalization) may be no larger than 3" x 3" maximum!
- 2 Take note of the Preferred Imprint Area in darker gray. This indicates where most clients choose to imprint each particular item. This is a good guide, however you don't need to limit yourself to what others have done!
- 3 Because the sizes of our items vary greatly, so will the Maximum Imprint Area Dimensions available for your logo or other personalization. In all cases, the actual size of your imprint may be no larger than 5 1/2" by 4", and in many instances the appropriate size will be somewhat smaller. Area Dimensions are clearly marked on each item to help you.



let them get to know you... Please Note: Standard Die Size 3" x 3". Maximum Die Size 5 1/2" x 4".

Debossing



(FN) Florentine Napa



(VL) Venetian Leather



(GL) Genuine Leather



(PV) Synthetic Leather



(VN) Vaqueta Napa

Foil Stamping



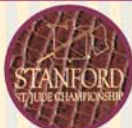
Gold Foil



Silver Foil



Red Foil



Croco Gold Foil



Croco Silver Foil

Pad Printing



DIAGEO 1st SUPPLY ENGINEERING WORKSHOP 2007

Diamond Engraving



Decorating

All Products are priced without decoration or personalization. Please refer to catalog descriptions for placement of logo. Foil colors are standard in Gold and Silver. Special colors are available on request.

Personalization Options

If clean and simple is your style, select NEWS GOTHIC. If you like a more classic look, TIMES NEW ROMAN is for you. Unless otherwise requested, our default font is TIMES NEW ROMAN.

Personalization Pricing

Personalization is available Debossed or Foil Stamped: 2 or 3 initials for a cost of *\$. For larger items, i.e. luggage, bags and briefcases, the cost for 2 or 3 initials is *\$. Full-name personalization is available for a cost of *\$. For larger items, full name personalization is *\$.

NEWS GOTHIC

ABC ABC
18 points 24 points

ABC
36 points

TIMES NEW ROMAN

ABC ABC
18 points 24 points

ABC
36 points

The Following Charges are Additional to the Item Price Run Charges

Imprinting Costs:

Debossing	*\$ each
Foil Stamp	*\$ each
Color Fill (Foil)	*\$ each
Large Items (i.e. luggage, briefcases, bags)	
Debossing	*\$ each
Foil Stamp	*\$ each
Color Fill (Foil)	*\$ each

Please Note: For best results when decorating larger items, we strongly recommend that imprinting be done on luggage tags and not directly on the item itself.

Pad Printing

For those items that we cannot hot-stamp, deboss, or foil we offer the Pad Printing process as an alternative. This process requires a die charge and setup of *\$. The run charge per piece is *\$, standard primary colors. Special custom PMS colors are available for an additional *\$ surcharge (add two weeks for production).

Die Charge/Setup/Proof Charge

The following charges are for Standard Production Time (4 days and longer).

Standard Debossing or Hot Foil Stamping requires a Magnesium Die. Our standard die size is 3" x 3", with a die charge/setup/proof charge fee of *\$. Our maximum die size is 5 1/2" x 4", with a die charge/setup/proof charge fee of *\$. For repeat orders add *\$ for re-setup. For Type setup (to be used instead of a Magnesium Die), add *\$ plus run charges.

Rush Charges

The following charges are for Rush Production (2-3 day's production time)

Add *\$. Available only for standard size dies.

Same Day Service

The following charges are for Same Day Service

Add *\$. Available only for standard size dies.

Same Day Decorated Merchandise

- Confirm your order 10am (EST)
- Have camera-ready artwork to our Art Department by 10:30am (EST)
- Approve proof by noon (EST)
- We'll have your order ready and shipped by the end of the day.

Now that's same day service, with the emphasis on service.



Proof Charges (If more than 1 revision)

Logo or initial/name location will be positioned based on client's specifications. If the client does not indicate a position, our default position is the preferred area indicated on line art. Proofs provided via fax or e-mail for a fee of *\$. You are permitted one revision free of charge. Subsequent revisions are billable at the aforementioned rate.

Pre-Production Product Sample

When time allows a pre-production product sample on all imprinting jobs is highly recommended (sometimes required).

Artwork Guidelines

Artwork, including personalization or company logo, adds an element of uniqueness to most of our products!

Preparing Artwork

Please send vector artwork saved as an Adobe Illustrator CS2 (v12) or lower, .ai, .eps or .pdf. (If artwork was created with a higher version of Adobe Illustrator please save as a legacy file). Convert all type within the Illustrator document to outlines. Convert all grayscale and color artwork to black and white. Please do not embed or include raster images in the Illustrator file. Please do not send digital images – i.e., .psd, .tif or .gif files. .jpg 300dpi or higher is acceptable.

Recreating Artwork (decorating only)

If the artwork is not suitable to be debossed/imprinted on leather, we can make adjustments to the artwork. If the only artwork available is a low resolution .jpg, .tif or .gif file, we can recreate the artwork. Below are the charges that you will incur based on time it takes to recreate the artwork:

0-15 minutes	no charge
16-30 minutes	*\$
31-60 minutes	*\$

Any art that is being debossed on PV will be outlined because solid areas will otherwise burn the material. You will not incur a charge for converting artwork to an outlined format.

Sending Artwork

Send artwork by email to: Artwork@AndrewPhilips.com (one "L" in Philips) or upload to our FTP site at <http://Artwork.AndrewPhilips.com> (call first for login information).